

The Outlook

A Magazine for Deal and Villages

Issue 7



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Pegasus - Cliff Top Challenge For Local Fundraiser

When Ryan offered to take the challenge for Pegasus we were delighted. It was an ideal opportunity to raise awareness and much-needed funds after Lockdown.

The difficulties we had over the past year with raising funds were extremely tough.

Ryan took up the offer of the cliff top challenge. He has always been a firm supporter of Pegasus, as has all of his family. His main passions are football and Cricket and being a player he was already fit....but running 15 miles is a different matter altogether.

Being a dad himself to two boys, Ashton and Jake, he understands the importance of play and making memories for children. With the encouragement of his wife Lindsey, the training began.

On Saturday 11th September, he completed 15 miles along the cliff top challenge from Capel-Le-Ferne Memorial to Walmer Green in 2hrs 13 mins.

We are so Proud of Ryan and his efforts. If you wish to sponsor Ryan please follow our www.givey.com/pegasusevents2021



Together with Lyle Bax and Elliot Frater the team in total have raised almost £3,000 for Pegasus 2022.

We are a not-for-profit charity and need to raise £70,000 each and every year to support local children with disabilities/severe and complex needs. We promise a summer of fun and making memories. Just what we all want from summer really.

If you think that you can help by corporate sponsorship, please get in touch with our chair: Sue.clark3@btinternet.com

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You may not know that JP's make up 85% of all judiciary and deal with 9 out of 10 criminal cases. The role is open to all those between 18 and 70 who have sound judgement and good character. We are particularly looking to recruit for magistrates to sit in East Kent. You don't necessarily need legal qualifications to be a magistrate. Personal qualities are more important. You will be asked to listen to cases and make clear judgement on what happens next.

This is a really worthwhile and fulfilling role, giving you the opportunity to give back to society and make a difference. You will receive specialist training, delivered locally through the Judicial College. Initial training is typically three and a half day's introductory training, delivered both face-to-face as well as online learning. If you would like to find out more about this interesting opportunity, then please contact: south-east-advisory@justice.gov.uk

MEET THE MAGISTRATES

We're all ordinary people. Anyone aged between 18-70 can sit as a magistrate and you don't need any formal qualifications as full training is provided.

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Deal Pier Repairs Reel in Local Anglers

The catch-of-the-day is back on the menu for local anglers with the re-opening of Deal Pier's lower deck, one of the most popular local fishing venues.

Dover District Council, which owns the pier, recently completed over £63,000 worth of repairs to the lower deck following tidal surges and storm damage last year.

A comprehensive package of works has been undertaken to make the lower deck more resilient to the vagaries of the English Channel.

The pier's concrete structure has been strengthened, and sections of damaged timber decking have been replaced with steel mesh through which high tides can flow. Handrails have also been replaced.

The works were undertaken by a local contractor, Aesir Construction from Eythorne.

Roger Walton, DDC's Strategic Director, said: "Angling remains the nation's top pastime and Deal Pier is one of the most popular local



fishing venues. Since 2018, we've invested over £1m in Deal Pier, including the opening of Deal Pier Kitchen. Deal Pier is certainly the 'plaiice' to be for local anglers!"

For more information on fishing from Deal Pier, got to:

www.dover.gov.uk/Leisure-Culture-Tourism

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Garden View: Tidy Up Time

By October the garden can look a little tired: perennials collapse, leaves die back, and there's debris everywhere. It can only mean one thing, clean up time.

Cut Peonies, Leucanthemum, Nepeta, Delphiniums, Hardy Geraniums, and Phlox back to ground level, but leave anything with ornamental seed heads such as poppies, Alliums, and grasses. When the first frosts hit these plants will gain a new lease of life and add some sparkly architectural beauty to the garden.

Leave more delicate perennials such as Penstemons with the top growth in place to provide some winter protection. You can cut them back in the spring just before new growth occurs.

Herbaceous perennials can be divided now and moved around to fill gaps in the border. Perennials can become congested and tired, and flower less as they age. Dig up the clump and break it up with a sharp spade, selecting the best, newer chunks from the outside to replant. The dying centre of the plant can be composted. Most plants need to be divided every three to five years but some more vigorous varieties like Achillea require it more often and others.



The exception is Peonies, which hate any kind of disturbance. Leave them alone.

Once the borders are cleared and plants have been relocated, it's time to get rid of any weeds, which have flourished in the autumn sunshine. Then you can mulch using compost or leaf mould. Mulching helps to protect the more tender plants while improving the structure of the soil and generally making things look neater. Make a layer around 3-4cms deep but don't cover the centre crown of any plants.

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Ghost Ships of The Goodwin Sands

Aside from some of the more studious historians among the local community, The Goodwin Sands may hold no negative connotations for most people.

In shipping circles, however, the very mention of their name has for centuries been sufficient to chill the blood of even the most hardened sailor.

It is well known that these constantly shifting sands are always on the prowl, seeking to swallow ships and their crews.

One of the worst disasters in British Naval history occurred on and around these lurking banks on November 27th 1703. A whole fleet of English warships commanded by Sir Cloudesley Shovel, were blown onto the sands during one of the worst storms that England has ever known. In total thirteen ships and over 1900 men and officers were lost that night and the sea roundabouts was littered with wreckage for weeks after.

But of the numerous ships that have succumbed to the gluttonous appetite of these sinister Sands, one in particular, has ventured onto the hallowed plains of the haunted realm and sailed into popular mythology.

The Lady Lovibond was a three-masted schooner that is said to have set sail for Oporto on February 14th 1748.

The ship's Captain, Simon Peel, had recently married and had brought his wife, Annette, along on the voyage. Her presence had somewhat unnerved the crew for it was well known in sea faring circles that it was unlucky to take a woman to sea.

As the ship sailed past the Goodwin Sands his jealousy boiled over into a fit of uncontrollable rage and, killing the helmsman, he deliberately steered the ship onto the sands killing everyone on board.

However, according to an alternative legend, the first mate, John Rivers, a rival for the hand of the captain's young wife, was the one pacing the decks in jealous anger. While the captain, his wife and their guests were celebrating the marriage below deck, the first mate was seized with a fit of jealous rage. Casually drawing a heavy, club-like a belaying pin from the rail, the mate walked softly up behind the crew member at the wheel and felled him to the deck with one crushing blow. Rivers then seized the wheel and steered the ship onto the treacherous Goodwin Sands.



Sir Cloudesley Shovel

Fifty years later, on February 13th 1798, the master of the coaster Edenbridge reported that he had almost collided with a three-masted schooner heading straight for the treacherous sands.

On the same date in 1848, several witnesses reported sighting a schooner run aground on the notorious sands. But when the Deal lifeboat set out to rescue the crew, they found no trace of any ship.

Traditionally, the Ghost ship of the Goodwin Sands appears on the anniversary of the tragedy every fifty years.

Unfortunately, despite (or maybe even because of), the intense media and public interest that surrounded the forecast re-enactment on February 13th 1998, the Lady Lovibond was conspicuous by its absence, and it will now be 2048 before the spectral schooner is due to make another dash for the ship swallowing reaches of the Goodwin sands.

Discover more terrifying tales from around Kent and the whole of Britain:

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Why Everyone Should Have A Will

It is easy to procrastinate about making a Will. For many people, it can seem quite daunting and it is difficult to contemplate our own mortality.

But for many people, it is a relief when they actually complete their own Will. There are some very good reasons why it is important to die having left a Will rather than dying intestate (without leaving a Will):

- It ensures that the assets in your estate pass to the people you wish to receive them.
- You are able to leave your assets to your unmarried partner. In the absence of a Will a surviving unmarried partner has no right of inheritance. It is a mistaken belief that a "common law wife" or "common law husband" has a legal standing to inherit should their partner die.
- You can leave property to friends or to a charity.
- You will be able to appoint a guardian to bring up your children.
- You can make specific wishes for your funeral arrangements.

If you do not have a Will on your death:

- The law specifies how your assets are to be divided.

- If you are married and have children your estate will not necessarily pass to your spouse.
- If you are married but don't have children, your husband or wife may have to share your estate with your parents or brothers and sisters.
- If you are unmarried your partner has no automatic right to inherit your estate.

There are a number of pitfalls that can be avoided by consulting a professional to ensure that your Will is legally valid and that your wishes are followed. You should also regularly review your Will so that it reflects your current wishes. Minor alterations can be made fairly simply by executing a document setting out those changes – called a Codicil. But you should never attempt to revise or make changes by altering your Will with manuscript additions or deletions as this could invalidate the Will altogether. Finally, do consider what will happen to your digital assets. Photos, social media accounts and emails from loved ones are often just as treasured as physical possessions. A recent survey has revealed that over ninety percent of people had not included any digital assets in their Will. Just as important is the fact that keeping a careful record of online passwords will make sure that your family can access digital assets and are not faced with problems during the probate application.



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South East Artists invite you to their two Christmas events for 2021

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South East Artists (SEAS)



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An interview with senior audiologist, Joana Carvalho, Hearbase Deal

What is an audiologist?

An audiologist is a clinical health care professional responsible for helping those who have problems with their hearing and balance disorders. It's a highly qualified role, and each day an audiologist could be assessing and fitting hearing aids, providing ear protection, tinnitus support and advising on balance and wax removal.

How long have you been at Hearbase?

I have been at Hearbase for over 7 years now and I enjoy my work, especially meeting and helping so many people in the local community, old and young, including children, from all walks of life. I am based at the new Hearbase clinic at 72 High Street, Deal, CT14 6HE (opposite Rook's the butchers).

What are the first signs of a hearing problem?

Some of the early signs are when you struggle to keep up with conversation in noisy places, when



your family tell you the TV is too loud, or when you have difficulty hearing people clearly. If you experience ringing or buzzing in your ears, or head, or a feeling of blockage, these can also be early signs of hearing loss. Also, if you find you can hear better when you look into people's faces that is also a red flag and you should get your hearing tested.



Why should I have my hearing tested?

Not being able to hear, seriously impacts your quality of life, not to mention talking with friends, family and others. I recommend if you show any of these early signs, you should get it checked. If you are concerned about someone close to you who struggles to hear, speak to them about getting a free hearing test and why not join them to offer support if they need a little bit of encouragement?



Why should I go to Hearbase Deal?

Well, to start, our hearing tests are completely free. This isn't unique to us, you can get your hearing tested elsewhere, but as we are expert audiologists, if we find anything of concern after your free hearing test, we will point you in the direction of specialist services quickly. We are a really friendly bunch of people and our focus is to listen and help you to manage your hearing.

How should I look after my hearing?

If you notice any change to your hearing, large or small, then always get it checked. Having a hearing test should be done regularly like you do with your teeth and eyes. This is important however old or young you are. If you work in a noisy place or have a history of hearing loss in your family, have a hearing test, it only takes 30 minutes.



The B.E.M – The British Empire Medal.
Awarded for meritorious service worthy of recognition by the crown.

KERRY BANKS, BEM.

The first time I met Kerry was about 7 years ago when I asked her for an interview for Deal Community Radio (now Deal Radio). We were at a very busy function held at The Astor Theatre for various charities. In fact it was so busy we had to sit on the stairs to talk. The first thing I noticed about Kerry was her broad smile and fizzing energy. She told me about the charity she worked for as a volunteer.



Kerry is a local girl and went to Dover Grammar School. These were probably not the happiest days of her life as she was frequently bullied. She was already shy and slightly introvert so this just compounded things. For several years she "stayed in the shadows" so to speak.

Later Kerry became a one parent family and devoted all her time to raising her son. She took any job that was going and as she said to me "got on with it". What changed her life was getting involved with the charity that evolved from the amalgamation of 2 other charities - Breast Cancer Campaign and Breakthrough Cancer in 2015. The wonderful objective of the result, Breast Cancer Now, is that by 2050 no one who gets breast cancer will die from it. Personally, I only found out relatively recently that men can get it as well. Kerry became a volunteer and ambassador for the charity. Her spirit and confidence grew as did her people skills. In the nicest possible way Kerry has become a force to

be reckoned with. I jokingly tell her she is like a busy bumble bee that just never stops flying around. She has raised thousands of pounds for the charity and continues to do so. On top of this she has a paid job as a fund raiser for Martha Trust. This charity was founded by a group of Christians who felt there was not enough help for profoundly disabled people. In 1987 they set up a house near Deal which became a "home from home". They now have a second house in Hastings – also a home from home.

We have all been affected by the covid virus, especially businesses. However, the worst hit have been all the charities. Like so many others, Kerry's 2 charities had major problems fund raising and had to cancel some 33 events. Martha Trust, for example, costs £235,000 a year to run. Fortunately, the dark times are getting lighter. Kerry was awarded her BEM for her work with Breast Cancer Now. Suffice to say Kerry has several fund raising projects in the pipe line, so keep a look out for them. When you do see them be sure to get out your purse, wallet or money belt – you know it makes sense. In case you are wondering, when she received the notification of the BEM through the post, her knees buckled. When she rang her mother to tell her, she practically lost her power of speech, which is very unusual for her!

TRACY CARR, BEM.

The first time I met Tracy was over 10 years ago when she worked in our local chemist. I often had a chat and joke with her as I found her very friendly. It wasn't until a couple of years later that I found out about the personal problems she had on an almost daily basis.



Tracy is a Deal girl born and bred, educated at North Deal Primary and Walmer Secondary. By the time she was only 16 she was reserved and insular, mainly caused by a very difficult home life. She was frequently depressed and anxious. From then on her personal life became a battle that never seemed to end. However she was and is a spirited lady who was prepared to fight her inner demons.

What I have always thought is special about her is that most of the jobs she had involved regular contact with the general public. For example, you can't be too shy if you are a stewardess on the P&O ferries working the channel crossing to and from France. Also, jobs in places like Boots meant dealing on a daily basis with customers. Anybody who has worked in retail will tell you the need to develop people skills quickly. There are always those, shall we say, "difficult" customers to deal with.

A great blessing in Tracy's life is her son, who was in the parachute regiment and now in private security. She is very proud of him.



I remember when we used to bump into each other, she would often be very concerned about him as he was serving in places like Afghanistan.

In more recent years Tracy worked as a carer, yet again in close contact with people, she needed to always appear calm. During this time she came back into my wife and I's life being a carer for my father in law. She did, as always, have a smile and friendly chat for him and he was very fond of her. However the darkness was still with her as she battled with her anxiety and depression.

If you meet someone with their arm in plaster you know they have broken it. If you meet someone with mental health problems you have no idea they are ill. Tracy met other people who had similar problems to herself and decided to do something about it to help. She set up a charity called Talk it Out in Deal, with the straightforward concept – don't bottle it up! It sounds so simple but it is a brilliant way of helping sufferers out of their darkness. There were/are regular times when people can come to places like the Golf Road Centre to talk about their illness.

It means so much that they can talk to people like Tracy who know exactly what they are going through.

In one year Tracy was Mayoress to her Uncle, Adrian Friend, the Mayor. Whenever they walked into any function they had been invited to they lit up the room. They always had time to chat to people and Tracy always had a smile – as did Adrian. In the meantime the charity grew from strength to strength and offered sufferers excellent advice and contact with superb professionals. It remains a bright beacon of light to people with mental health problems. When Tracy received her notification of her BEM, the reaction was the same as Kerry's - total disbelief and shaking at the knees!

At the time of writing this piece Kerry and Tracy have both not yet gone to that big house at the end of The Mall to be given their "gongs". Rest assured when they do "The Outlook" will publish pictures of their great day.

www.breastcancernow.org
www.marthatrust.org.uk
www.talkitoutindeal.com

That's Just Not Cricket

The name Goodwin Sands actually means "Good Friend". It is not really an apt name as thousands of ships have wrecked on them, taking a massive loss of lives.

This 10 mile sand bank stretches from Ramsgate to Dover lying about 4 to 6 miles off shore. In actual fact the sands have a life of their own and are slowly creeping towards land. The sand itself goes down about 25 metres then underneath this is a chalk platform made of the same material as The White Cliffs of Dover. Their infamy goes back many centuries and they were known as "shype (ship) swallower". Later they were also known as the widow maker, which just about sums them up. In fact they contain the highest concentration of ship wrecks in the world. They are mentioned in 2 of Shakespeare's plays, in "Moby Dick" and in more modern times Ian Flemings James Bond book "Moonraker" to name but a few.

On certain tides some of the sands are exposed and can be walked on for a short amount of time. Even so you have to be very careful. As the tide comes back in it slowly saturates the sand before actually covering it, thus creating "quick sand"! In the summer of 1824 Captain K.Martin, the harbour master at Ramsgate, held/played the first know cricket match on them. This became a regular event until it was stopped in 2003.

On the 13th April 2012 Neil Oliver, the presenter of BBC 2's series COAST, took a crew of 12 people onto the sands. He decided it would be a jolly wheeze to have a cricket match as folks had done in years gone by. He thought it would make a great inclusion for the TV show. What he didn't realize was that Mother Nature thought it was April 1st.

Dressed in whites with all the correct padding the team began their game. Mr. Oliver was delighted that his first hit of the ball sent into to the sea - maybe the sand swallowed it. Then things went downhill, (or should that be sinking) very quickly. They noticed that their inflatable boat was taking on water and they couldn't start the engine. I would point out that later Neil had assured everybody that all the necessary safety checks and precautions had been taken prior to the trip. The only thing they could do was to call for a lifeboat.



Ramsgate RNLI sent out an inshore life boat and an all-weather life boat. The inshore boat was the one shallow enough to get on the sands and pick up the "cricket castaways". The coxswain of the boat, Ian Cannon, had a 9 man crew with him. He told the media that the BBC team were very lucky as when he got there the water was only a metre deep. I expect he had a few choice words he would have liked to say about Neil Oliver as well.

The whole catastrophe could have been far worse but no one was hurt. That said it cost over £7000 for the rescue. I assume the BBC donated the same amount to the RNLI. Actually if you think about it we pay for the BBC, so we paid for the rescue.

That's just not cricket!

NB: For those of you who like Shakespeare, or are just curious, you can find the Goodwin Sands mentioned in the following:

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KING JOHN
ACT 5 SCENE 5

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Health practitioners call us "Perfect Primary Care". We earned our Safe Care badge for our COVID -19 response, and we have 5-star customer reviews coming in all the time. All reviews mention 'family' somewhere!

Providing award winning customer service, outstanding elderly care and employment opportunities that suit skilled people who are usually distanced from jobs, are some of the factors contributing to our success. Coming this far in the family business award feels like an achievement in itself and with our fingers firmly crossed for the win, we wish all the shortlisted businesses in the Keiba awards every success.

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Astor Palm Court Orchestra

Thursday 21st October | Doors 1.30pm
Show Starts 2pm | Tickets: £10

The Astor Palm Court Orchestra make a welcome return, recapturing the delight of popular light music through a regular afternoon concert series at The Astor. Following in the footsteps of such famous exponents as Alfredo Campoli and Max Jaffa, join us at the Astor for a veritable chocolate box of musical delights, the ensemble directed from the violin by Julius Bannister. Complimentary xtea and cake will be included in your ticket price.



Retro Bingo

Thursday 9th December | Doors 7pm | Show Starts 7.30pm | Cabaret Seating | Tickets: £20 (includes Pens / Cards and Prizes)

Perke and his bingo balls returns to The Astor for an evening crammed with games, gags, 70's memorabilia and most importantly bingo! So pull on your velvet flares, dye your hair blue and grab your dabber pens for a night of unforgettable fun where one person will be crowned as the ultimate bingo King or Queen of the night.

Mrs. Churchill - My Life with Winston

Mrs. Churchill – My Life with Winston

Thursday 11th November | Doors 7pm | Show Starts 7.30pm | Theatre Seating Tickets: £21

Winston Churchill is arguably one of the most famous Englishmen that has ever lived. His inspirational leadership helped win the Second World War, and his parliamentary career of 62 years ensured he was responsible for many momentous decisions. They say that behind every great man, there is a great woman. Was this true in Churchill's case? What of Clementine, his wife for 56 years? Did he bully her like he did so many other people? Was he as grumpy and irascible at home as he often was in the House of Commons? Given his strength and conviction, did Clem have any influence on him at all? Or was she 'the little lady at home'? All these questions will be answered, and many more, in Liz Grand's superb, moving, sensitive and informative portrayal of Clementine Churchill. (Liz's previous shows are 'The Second Best Bed' and 'Where Is Mrs. Christie?'). Winston himself said, "my most brilliant achievement was my ability to be able to persuade my wife to marry me."



Cinderella

Monday 20th December to Friday 24th December Shows at 2.30pm & 7pm Daily | Theatre Seating Tickets: £16 Adults | £13 Child | £50 Family of 4 (2 Adults/ 2 Children)

This Christmas Gary Starr Pantomimes in association with The Astor returns for their third year with a brand new magical pantomime adventure- Cinderella! Will Cinderella find true love? Will the Ugly Sisters get their just deserts? One thing is for sure 'This Christmas everyone goes to the Ball'. Packed full of comedy, music and magic this year's family pantomime promises to be our biggest adventure yet.



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It all started with Deal Community Radio. Despite their good intentions they never quite got up to flight speed to fully launch their station. However it's fair to say they did plant the idea for DEAL RADIO.

The founder, helmsman, creator, boss and MD of DR was/is Marc Carey – better known as “Mr.C.” Marc is a lifelong media man who has worked in a wide variety of broadcast & performance areas. This ranges from DJ'ing in backstreet pubs, hospital radio and West End theatre right through to show creation on to multi Multimedia platforms. Marc takes DR very seriously although he also has a great sense of humour.



MR.C/ MARC CAREY: THE UYC EXPERIENCE (one of our flagship shows) **8PM TO 10PM. WITH A BLUESY ROCK INSPIRED TUNAGE**

The show is a cocktail of delights that attracts musicians, artists, comedians and the occasional (well quite a lot of) oddities all sharing a passion for their arts. The show has developed to become staple entertainment for listeners around the globe happily crossing time zones. I am sure you remember the old adage “You don't have to be mad to work here – but we all are”. If you aren't already listening to this show Mr.C awaits you with open arms and a warm welcome – how sweet.

Recently he was co-hosting an outside broadcast wearing a pink Tutu – great fun but I doubt he would win any drag competition. Mr.C's passion for music, comedy and community finally became the catalyst for the creation of DR, a living community radio station proud to take its place in the 21st century – bold words but totally true. Mr.C is delighted that shortly there will be a re-launch of our website, which quite frankly looks like the 22nd century! Not only does Marc run DR he also runs his own show – read on:



ROGER BROCKBANK: THE GLOBAL UNDERGROUND RADIO SHOW **5PM TO 6PM ON SUNDAYS**

When Roger retired to Deal he thought it would be a quiet little town with a sleepy atmosphere. Having worked for the NHS for 35 years managing mental health services I am sure he deserved a break. Perhaps to put his feet up and watch the tide go in and out. However just a few weeks before the dreaded lockdown he had a chance encounter with Deal Radio. Could he become a DJ – of course he could. With no broadcasting experience he took up a personal challenge and started The Global Underground Radio Show.

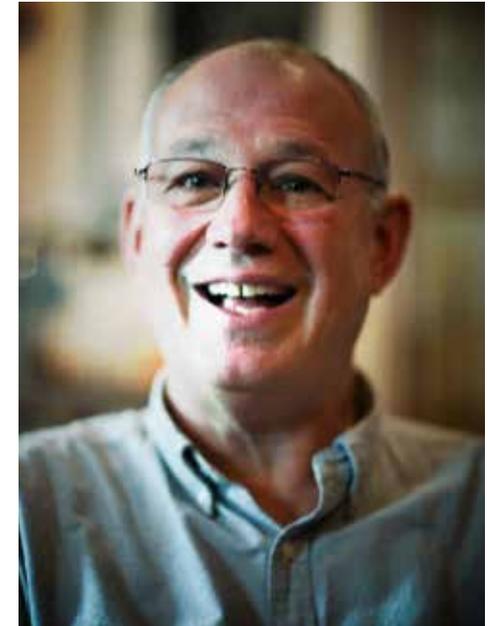
The show reflects his love of music from around Mother Earth, particularly from Africa where he had travelled. Each week he plays brand new releases from across the world. The range is extensive: Bluegrass, Country, Desert Blues, Soca, Salas, Flamenco and Rhumba. My feet are already tapping just writing this! Roger quite happily admits that doing his show has kept him sane during these difficult and strange times. He is also delighted to hear from listeners around the world that his show and others on Deal Radio have had the same affect for them. I totally agree with Roger when he says that music really does heal. He also secretly told me he is a Hippy (and happy). Hey man that's great, but please stop burning joss sticks in the studio.



MICHELLE DUNCAN & LISA LAUDER **DUNCAN DISORDERLY SHOW SATURDAY MORNING DROP IN SHOW 11AM – 1PM**

In the early days of Deal Radio we did not have our own studio so some of us had to broadcast or record our shows under the stage at The Astor. I was told the place was haunted but I never saw anything except on occasions the strange apparition of a creature in a dress wearing a beehive blonde wig. Before you ask I do not drink. So, like me, Michelle Duncan, started her radio career in a dark cavern deep in the bowels of the theatre. Michelle wanted to create a show that was based round great music, interviews and conversations – well she does like to talk. This was not forgetting promoting local talent including musicians, writers and businesses. On top of all this another objective was/is supporting local charities, in particular mental health.

Once the show was underway Michelle decided to become a duo and devisly tricked her old friend Lisa Lauder to join her. If you put 2 lovely lady cats in a small room there is likely to be a rather noisy get together. Even though the studio is sound proofed loud laughter spilled out from every show. The show itself is now temporarily on hold as Michelle is concentrating on an education course. However Michelle & Lisa can still be heard once a month on our Saturday Drop In show. I am also delighted to tell you that Michelle has joined me as co presenter of my new show **PAPERBACK WRITER**. NB: No one seems too able to find or hear Michelle and Lisa on Halloween night – just the odd cackle in the darkness.



ADAM SIEFF: JAZZ ON THE BEACH. **10PM TO MIDNIGHT ON SUNDAYS.**

Sounds rather romantic to have “Jazz on the Beach”, especially if you happen to live in Deal. Adam has just launched his 2 hour show and is setting up a play list which he is sure will delight our listeners. This means everything from Blue Note 1500s to the best new jazz releases. Adam has great expertise as his whole career has been involved in different areas of music, starting as a session guitar player. As well as being a record producer/writer he managed Tower Records UK Jazz department before moving on to Sony as their director of jazz, UK & International. His impressive CV goes on – he is currently a regular writer for London Jazz News and (I hope I've got this right) “Aww...Pick it, Wilson”. I assume this is not “Dad's Army”. He still plays guitar and is a consultant at Margate Jazz Festival. So it's safe to say DR's new jazz show is going to be safe in his knowledgeable hands.

Don't forget folks you can come and meet us at our Saturday Morning live Drop in Show. Or why not join us as a volunteer. Look out or rather listen out for several new shows coming up and two free competitions. The prizes for these are two delightful Christmas treats.

Last, but not least, in the next issue of The Outlook there will be an exclusive interview with the fabulous Patti Boulaye. Toodle Pip.

richardsirot@dealradio.co.uk

Keep Pets Safe on Bonfire Night

My Jack Russell terrier Pippa takes Bonfire Night in her stride. but Tess, my mixed breed rescue, transforms into a quivering wreck, who snaps, snarls and once drew actual blood when I tried to fish her out of the tumble drier where she had retreated among the yet-to-be sorted bed sheets.

Studies suggest that almost half of dogs show signs of fear when they hear fireworks. Tess is at the extreme end of the scale and action was clearly required.

There are a few simple things we can do to help a pet deal with fireworks. Some basic preparation will make Bonfire night a less stressful experience for everyone. For dogs, walk them earlier in the day to avoid times when fireworks are likely to be set off. Close windows and curtains at night so loud bangs are muffled, and play music or put the TV on to further mask firework sounds

Make a doggy den. This is a quiet space where a dog can feel in control. My dogs are crate-trained but the crate wasn't cutting it for Tess who wanted a proper bolthole, so the following firework season I cleared out a space among the shoes in the little cupboard under the stairs and added blankets and chew toys. She dived in headfirst, and we didn't see her till the following morning, when she re-appeared as though



nothing was out of the ordinary! Cats also need hiding places too, though they are pretty good at finding their own! Try to bring cats inside, even if they normally go out at night, because they can become stressed and disorientated if they're caught outside during a fireworks display.

If you have small animals, covering outside cages and pens with blankets so an area is soundproofed and hidden is a good idea. And provide bedding they can burrow into. If you have a cool room where they can be undisturbed it can be good to move the hutch or cage temporarily inside. And remember that all pets should be microchipped in case they panic and escape outside. Tracy Anderson

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In the past estate agents did not have a very good reputation. This was largely due to the “fly-by-nights” who turned up briefly, promised potential customers the earth and ended up giving them a handful of mud – so to speak. The main complaint was that estate agents made a load of money doing very little helping people to buy or sell a house. So to be well thought of in that market place now takes more than a flash suit and an even flashier car.

During his teens, Jason Jenkinson decided he was going to be a fighter pilot in the RAF. However his academic grades began to fail when he discovered wine, women and song. So at the ripe old age of 19 he started work in a Halifax Estate agent as a glorified teaboy - shuffling paper and doing all the jobs the rest of the staff did not want to.

However, Jason was a shrewd businessman who looked, listened and learnt. After all, when he was 12 he had set up and run his own successful car wash business. You may chuckle but this had undoubtedly planted the seeds of his business acumen. He progressed quickly through the company and became one of their most successful managers, working at various branches. Despite the fact that he did not always agree with the companies policies on how to buy and sell houses, he was grateful to go on their training courses. This helped him set in place his way of running an estate agent. He also knew that having integrity was a key factor to success. He wanted to run his own business, he had the bravado and most importantly he believed in himself.

When the Halifax Estate Agent business was taken over by different owners, he felt their policies certainly did not sit comfortably with him. So the decision was made ; he was going to set up his own estate agency.

Of course the major thing here is finding the capital. He had some savings but the bulk of the money was going to have to come from a loan. He went to the Halifax, with his business plan, to borrow £20,000. They turned him down. Obviously they couldn't spot a good prospect (my words, not Jason's). The next name in the directory was for car loans. He applied for the same amount of money – and got it! I will never



understand banks and building societies (my words, not Jason's).

Here came the biggest leap of faith he had made in his life. He set up his business with his wife as secretary, who also did any other jobs that needed doing. For a while their staple diet was mainly baked beans on toast. Don't forget that when he sold a house he would have to wait several months afterwards before the money came in – and it did. After 5 months he started putting together a team of people he knew would be right to cultivate and make a strong and powerful business. To begin with they worked part time but things soon changed and they became full time. This was about 11 years ago and his commission rate was 1%. Except for VAT, it still is.

Since then, Jason and his staff have won several awards. These include a “Gold Winner” from British Property Awards. Not bad for a man and wife who had to live on baked beans for a while.

Jason sticks to the business formula he created from day one. He knows that buying or selling a house is the biggest financial decision most of us will ever have to make in our lifetimes.

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Pumpkin Pie



Preparation time: 40 minutes Cooking time: 1hr 40 minutes + Chilling time Serves: 8

INGREDIENTS

750g pumpkin or butternut squash, peeled, deseeded, and cut into chunks

350g sweet shortcrust pastry (make your own or buy ready-made)

140g caster sugar

½ tsp salt

½ tsp fresh nutmeg, grated

1 tsp cinnamon

2 eggs, beaten

25g butter, melted

175ml milk

1 tbsp icing sugar

METHOD

Place the chopped pumpkin into a large saucepan, cover with water and bring to the boil. Cover with a lid and simmer for 15 mins or until tender. Drain and allow to cool. The final colour of your pumpkin filling will depend on the colour of the squash you choose. Some have a more yellow flesh, like butternut squash and others like the winter squash have a much more orange flesh. They will both taste equally good!

Preheat the oven to 180C/160C fan/gas 4. Roll out the pastry on a lightly floured surface and use it to line a 22cm loose-bottomed flan tin. Chill for 15 mins. Line the pastry with baking parchment and baking beans, then bake for 15 mins. Remove the beans and parchment, then bake for a further 10 mins until the base is pale golden and biscuity. Remove from the oven and allow to cool slightly.

Increase oven temperature to 220C/200C fan/gas 7. Push the cooled pumpkin through a sieve into a large bowl to make a puree. In a separate bowl, combine the sugar, salt, nutmeg and half the cinnamon. Lightly beat together the eggs, melted butter and milk, then add to the pumpkin purée and mix well. Pour the mixture into the tart shell and bake for 10 minutes. Reduce the temperature to 180C/160C fan/gas 4 and continue to bake for 35-40 mins until the filling has just set.

Remove from the oven and allow to cool before removing the pie from the tin. You can Mix the remaining cinnamon with the icing sugar and dust over the pie or decorate in a suitably spooky style.



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